

STANLIB – key performance measures

| | Gross Inflows | Gross Outflows | Net Cashflows | |
|-------------------------------------|----------------|------------------|----------------|--------------|
| Rm – client cash flows ¹ | Jun 11 | Jun 11 | Jun 11 | Jun 10 |
| Retail | 28 101 | (24 620) | 3 481 | 2 723 |
| Collective investments | 11 536 | (9 598) | 1 938 | 324 |
| LISP | 4 659 | (3 329) | 1 330 | 991 |
| Multi-manager | 2 035 | (1 126) | 909 | (186) |
| Money Market | 9 871 | (10 567) | (696) | 1 594 |
| Institutional | 101 541 | (106 134) | (4 593) | 3 727 |
| Segregated funds | 4 711 | (7 991) | (3 280) | (7 546) |
| Multi-manager | 1 628 | (704) | 924 | 1 563 |
| Money Market | 95 202 | (97 439) | (2 237) | 9 710 |
| Total | 129 642 | (130 754) | (1 112) | 6 450 |