

STANLIB – key performance measures

	Gross Inflows	Gross Outflows	Net Cashflows	
Rm – client cash flows ¹	Jun 11	Jun 11	Jun 11	Jun 10
Retail	28 101	(24 620)	3 481	2 723
Collective investments	11 536	(9 598)	1 938	324
LISP	4 659	(3 329)	1 330	991
Multi-manager	2 035	(1 126)	909	(186)
Money Market	9 871	(10 567)	(696)	1 594
Institutional	101 541	(106 134)	(4 593)	3 727
Segregated funds	4 711	(7 991)	(3 280)	(7 546)
Multi-manager	1 628	(704)	924	1 563
Money Market	95 202	(97 439)	(2 237)	9 710
Total	129 642	(130 754)	(1 112)	6 450

1. Excluding intergroup life funds